

BUILT FOR THE AGILE ENTERPRISE

When it comes to procurement leaders' single biggest focus, 'identifying and mitigating supplier risk' saw the largest increase in priority ranking from 2021, placing it as a close second, only to 'better category management'1. Total IT Global's Procurement as a Service helps enterprise leaders to manage costs, mitigate risk and deliver business growth to accelerate their digital transformation. Using international standards and business processes, our team of experts help navigate the complex ecosystem of vendors and partners to support a wide range of products, services and technology options, to an increasingly distributed and remote workforce, while delivering business value, at the same time.

¹Gartner - Peer Insights on 2022 Priorities, Views From Procurement Leaders

5-STEP FRAMEWORK FOR A SWIFT AND RESPONSIVE PROCUREMENT STRATEGY THAT DELIVERS DIGITAL DIVIDENDS



BENEFIT FROM OUR VAST EXPERTISE & GLOBAL PRESENCE



In-house **Functional** Capabilities



Global Trade Compliance Expertise



360-degree Contract Management



Integrated Automation & Reporting





Images are for representational purposes only.

REENGINEER YOUR PROCUREMENT STRATEGY TO DELIVER BUSINESS VALUE

Secure Contract Value and Prevent Leakage

Centralised obligations & risk management enable proactive mitigation by monitoring risk and compliance-related obligations (operational, legal regulatory or requirements) during the entire contract lifecycle, thus ensuring compliance with the organisation's objectives and approval protocols. This includes performance reportingagainst contracted milestones and deliverables, monitoring of payments and penalties linked to obligation fulfilment, and policy and regulatory requirements, thus, plugging value leakage.

Increase Efficiencies and Savings

Integrated automation and reporting of the 'Procure to Pay' & 'Source to Pay' processes eliminates the need for manual intervention, thus reducing human error. Catalogue/rate card integration increases transparency, while reporting and analytics, automated contract notifications to avoid late renewal penalties or extensions, maximise uptime and ensure business continuity.

Knowledge Retention

Centralised repository eases access to data, boosts relevance and accuracy by enabling benchmarking, and provides insights based on executed contracts, while drafting and negotiating new ones.

Proactive Service Level Management

Proactive buyer-supplier collaboration and management via partner scorecards, helps manage partner performance objectively and acts as documentation for any future dispute management. Tracking performance against contractually obligated outcomes ensures dherence to SLAs and governance.

BUILT FOR THE AGILE ENTERPRISE

To know more, write to us at ppg@totalitglobal.com















128 **Countries Serviced** 29,000+

2200+ Global Connected Workforce

97.4%

550,000+ Customer IT Assets Retention Rate Supported Globally